



# Opportunity Cycles

## 1 Identify

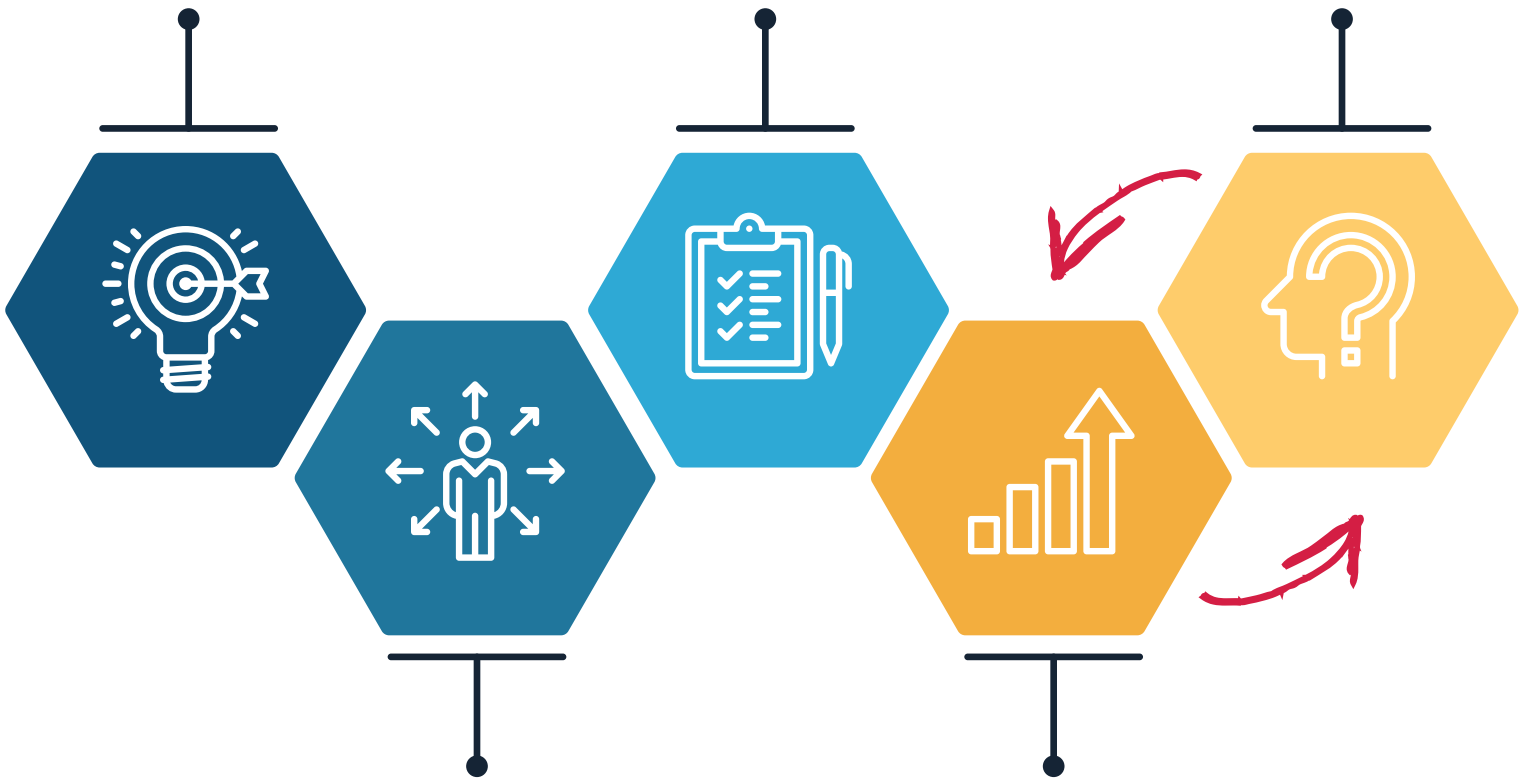
Identify business goals and document what needs to happen in order to achieve them.

## 3 Illustrate

Illustrate objectives by creating a list of learning goals and providing access to these resources.

## 5 Question

Question the learning objectives, the data, the curriculum, the delivery and the results on a continuous basis.



## 2 Include

Include plans that detail the specific resources mechanisms, and technologies needed.

## 4 Improve

Improve the effectiveness of the system by analyzing the data that is being provided.